Mission and Vision

The National Osteoporosis Foundation (NOF) is the leading health organization dedicated to preventing osteoporosis and broken bones, promoting strong bones for life and reducing human suffering through programs of public and clinician awareness, education, advocacy and research.

Established in 1984, NOF is the only national organization solely dedicated to osteoporosis and bone health. Our goal is to educate the public and health professionals on ways to prevent, diagnose and treat osteoporosis.

We understand it takes doctors, caregivers, family members and other health professionals working together as a team to effectively manage this disease. While we have made significant strides in the fight against osteoporosis, our team must continue growing to tackle the remaining challenges and curb the increased incidence of osteoporosis among our aging population.

With the support of our partners and donors, we will continue advocating for the medical research needed to better diagnose and treat this disease; educating and training healthcare providers to ensure the best patient care and support for those living with osteoporosis; and raising public awareness to help people of all ages build healthy bones that will last a lifetime.
Letter from the Chairman and President

This past year was an important one for the National Osteoporosis Foundation. We made a conscious effort to change the perception of osteoporosis as an older person’s disease and an inevitable part of aging by focusing on messages of prevention and empowerment. We targeted our communications to a younger audience and encouraged the public to take action to protect their bones and ensure a lifetime of healthy and independent living.

With peak bone building years occurring in our teens and early 20’s, we know that osteoporosis is a young person’s disease that manifests itself with age. And we also know that today’s seniors want to age independently and keep their ability to do what they enjoy for as long as possible.

So, through a new website and an update to our online support community, we’ve connected people to the truth that ignoring your bone health is not acceptable and to the fact that we must take steps now to protect our bones and prevent osteoporosis.

Through our Generations of Strength initiative, we are working to protect future generations from the debilitating effects of this disease and are serving as a source of support for those with osteoporosis to ensure that no patient, family member or caregiver feels alone or overwhelmed by the diagnosis or effects of the disease.

Of course, we realize reaching our goals is only possible through the continued support of our members, sponsors and supporters. Your participation has never been more critical to our success. Only by working together will we be able to make osteoporosis a priority in the health and healthcare agenda of our country.

As always, we are grateful for all you do to support the National Osteoporosis Foundation and look forward to your continued support. On behalf of NOF, we would like to thank the Board of Trustees, staff, members, partners, donors and volunteers whose support for the organization have made this progress possible.

Sincerely,

The Honorable Daniel A. Mica
Chairman

Robert R. Recker, M.D.
President
Letter from the Executive Director and CEO

For nearly 30 years, the National Osteoporosis Foundation has been committed to preventing osteoporosis and broken bones, yet in the U.S. today, we know that one in two women and up to one in four men over age 50 will break a bone due to osteoporosis in their lifetime.

That’s why this year, we set out to change the conversation on osteoporosis to make it a disease that’s easier for the public to understand, appreciate their risk factors for and, most importantly, recognize that through simple actions like exercise and healthy eating, they can help protect their bones from breaking.

We worked with our partner organization, the National Bone Health Alliance, on a campaign to bring attention to the two million bone breaks that occur in the U.S. every year due to osteoporosis. To improve the 80 percent care gap of those tested or treated for osteoporosis after breaking a bone, the campaign issues a clear and simple call to action for healthcare professionals and consumers alike: *if it’s 50+ fracture, request a test*.

Through the 2Million2Many awareness campaign and our efforts to present information in a clear and direct way through our new website and online support community, we are working to ensure that osteoporosis is no longer a silent disease.

Our public awareness initiatives and programs to train and educate healthcare professionals on the importance of preventing, diagnosing and treating osteoporosis aim to ensure that bone health is an individual health priority and that osteoporosis has a place on the healthcare agenda of our country.

We understand that our goals are ambitious and know that changing the course of a disease isn’t possible without the support of dedicated partners, members and supporters. Your participation and contributions have never been more essential to our success.

As always, we are grateful and thank you for everything you do to support the National Osteoporosis Foundation. I’m confident that together we can make a difference in the fight against osteoporosis by ultimately preventing broken bones and ending the suffering of osteoporosis for everyone.

Sincerely,

Amy Porter  
Executive Director and CEO
Awareness

Every 20 seconds, someone in America breaks a bone due to osteoporosis, but only about 20 percent of those who break bones are tested or treated for the disease. At NOF, we’re committed to closing this care gap by raising awareness for osteoporosis and encouraging the public to get to know their risk factors and take action to protect their bones. We sponsor a network of patient support groups across the country and host our website and an online support community with more than 8,000 participating members offering peer-to-peer support and advice to one another on a daily basis.
Media Outreach

As part of our effort to change the conversation on osteoporosis, NOF identified influential members of the media and conducted ongoing outreach encouraging top national media outlets and women’s magazines to cover osteoporosis and echo our call to action for men and women of all ages to build strong bones. As a result, articles on osteoporosis appeared in leading media outlets including Parents, Good Housekeeping, MORE Magazine, USA Today, Wall Street Journal, New York Times and more. In total, more than 3,000 articles ran in 2012 mentioning the National Osteoporosis Foundation, resulting in more than 350 million media impressions.

Online Outreach

We also redesigned our website and online support community this year with the goal of making both more accessible and engaging for our patient and consumer audiences. NOF.org is our most valuable channel for communicating directly with osteoporosis patients, caregivers and the public and was redesigned to make it easier for visitors to access information on the prevention and treatment of osteoporosis. The site now features easy-to-navigate and practical information on how to LIVE with osteoporosis and low bone mass, LEARN more about the prevention and treatment of the disease and ways to CONNECT with NOF and others through our online support community, support groups and special events. Since launching the new site, NOF.org has averaged 50,000 unique visitors per month, up from approximately 30,000 before the redesign.

While our website is our most valuable educational tool, we also understand osteoporosis patients and caregivers need a place to turn for peer-to-peer support. This year we also redesigned our online support community to follow the new website theme and introduced four new volunteer moderators to actively engage in conversations with community members and make sure their questions and concerns are addressed. In addition to offering peer advice and support, the online support community is now more tightly linked with NOF.org as a way for participating members to get additional information on the disease. As a result, the community has more than 8,300 active members in 2012 and is growing everyday.

In Person Outreach

In 2012, we hosted more than 20 Pearls of Strength events bringing together leading experts and volunteer advocates to explore the latest topics on bone health and osteoporosis prevention. The events took place in cities across the country and guests walked away with important and practical information to help them build, maintain and protect their bones. In conjunction with ISO12, we hosted a free, patient education event that attracted more than 100 Orlando area residents. The Healthy Bones, Build Them for Life® Consumer and Patient Forum featured panel presentations from leading experts on fractures, calcium and vitamin D, exercise and treatment, followed by an interactive Q&A session. From spa days to triathalons and museum lectures, Pearls of Strength events were held across the country from New York to California and many states in between reaching women and men where they live and through the activities they enjoy.
Education

At NOF, our goal is to ensure osteoporosis patients have the best care and support available by educating and training health professionals on ways to prevent, diagnose and treat osteoporosis. We serve as a source of accreditation for healthcare professionals, providing them with the latest osteoporosis research and clinical information to advance their practices and ultimately improve patient care. And with the information we provide through print and online resources, journals and e-newsletters, webinars, and our annual International Symposium on Osteoporosis, we equip health professionals with the information they need to make informed decisions about the prevention, diagnosis, and treatment of osteoporosis.
International Symposium on Osteoporosis (ISO12): Translating Research into Clinical Practice

ISO12 took place in Orlando, Florida from April 25-28 and was one of NOF’s most successful to date. The meeting featured more than 40 leading osteoporosis researchers and clinicians as speakers, showcased 15 exhibitors, and attracted more than 400 attendees.

As the premier scientific meeting dedicated entirely to the treatment and study of osteoporosis, the ISO12 plenary and breakout sessions, pre-conference workshops, nursing symposium, networking events and exhibit hall gave attendees a wide range of opportunities to grow their knowledge, make new contacts, and discover best practices to take home to their patients.

Professional Publications

In 2012, NOF redesigned its professional BoneSource® Alert newsletter and began distributing it via e-mail as a tool to keep health professionals up-to-date on clinical issues related to bone health and osteoporosis. The e-newsletter includes medical news items, information on upcoming events and available resources and links to articles from NOF’s scientific journal, Osteoporosis International. The newsletter is distributed every month to NOF’s list of more than 30,000 health professionals.
NOF also produced two new issues of *Osteoporosis: Clinical Updates*, its online publication offering information on timely topics relevant to clinical practice for continuing education credit.

NOF also saw continued growth in its scientific journal, *Osteoporosis International*, a joint initiative between NOF and the International Osteoporosis Foundation. The international, multidisciplinary journal provides a forum for communications and idea exchange on the diagnosis, prevention, treatment and management of osteoporosis and other metabolic bone disease.

**Research**

NOF supports research to examine the latest clinical controversies and provide accurate and reliable information to health professionals and the public. In response to recent studies linking calcium supplements and heart disease risk, in 2012 NOF commissioned a reanalysis of the Women’s Health Initiative (WHI) data, the largest randomized controlled trial of 36,282 postmenopausal women, to investigate the potential link between calcium supplementation and increased heart disease risk.

The resulting analysis, “Health risks and benefits from calcium and vitamin D supplementation: Women’s Health Initiative (WHI) clinical trial and cohort study,” was published online by *Osteoporosis International* in December 2012.

The paper examined the health benefits and risks of calcium and vitamin D supplementation and found that supplemental calcium and vitamin D, when taken in recommended amounts, is safe without an increased risk of myocardial infarction, cardiovascular disease or cardiovascular death. The clinical trial data also showed that postmenopausal women who complied with taking 1,000 milligrams (mg) of calcium and 400 international units (IU) of vitamin D supplements for five or more years reduced their risk for hip fracture by 38 percent.
Partnerships

In order to extend its reach and elevate osteoporosis and bone health to issues of national concern, NOF partners with like-minded health organizations. In 2011, NOF spearheaded the formation of the National Bone Health Alliance (NBHA), a public private partnership that brings together the expertise and resources of nearly 50 participating members to collectively promote bone health and prevent disease; improve diagnosis and treatment of bone disease; and enhance bone research surveillance and evaluation.
With NOF continuing to serve as a founding partner, NBHA welcomed 18 new members and added three new government liaisons representing the Centers for Disease Prevention and Control (CDC), National Aeronautics and Space Administration (NASA) and U.S. Food and Drug Administration (FDA) in 2012. NBHA also launched a new brand identity and a membership-driven website.

**NBHA 20/20 Vision: Reducing fracture 20 percent by the year 2020**

To reach its vision of reducing the rate of fracture 20 percent by the year 2020, one of NBHA’s primary initiatives is working to foster widespread implementation of the fracture liaison service (FLS) model of care, a tested, effective way to improve patient outcomes and decrease healthcare costs on a number of fronts. In January 2012, NBHA submitted a proposal requesting $29 million over three years to the CMS Innovation Center for funding consideration through its “Health Care Innovation Challenge” funding mechanism to support implementing a FLS model of care program in the Medicare system at 80 sites across the country. While the grant request was not funded, NBHA continued discussions with groups throughout the year to secure support to fund its FLS work. By the end of the year, NBHA had secured funding to develop Fracture Prevention CENTRAL, an online portal offering tools, resources and case studies to help interested sites across the nation implement the fracture liaison service model of care.
2Million2Many

To bring widespread attention to the issue of broken bones in the U.S., in April 2012, NBHA launched 2Million2Many, a national awareness campaign designed to break through the clutter and elevate osteoporosis to an issue of national concern. The campaign draws attention to the two million bone breaks that occur in the U.S. every year due to osteoporosis and issues a clear and simple call to action for healthcare professionals and consumers alike: if it’s 50+fracture, request a test. To bring the campaign to life, NBHA built “Cast Mountain” – a 12-ft. tall and 12-ft. wide visual installation representing the 5,500 bone breaks that occur in the U.S. in just one day due to osteoporosis.

The campaign was unveiled to healthcare professionals at ISO12 in April, and subsequently launched to the public on May 15 during NBHA’s 2Million2Many Osteoporosis Summit held at the Kaiser Permanente Center for Total Health in Washington, DC. Cast Mountain served as the backdrop of the half-day summit that attracted nearly 100 participants and brought together the nation’s leading experts on bone and women’s health, health economics, policy and patient advocacy to discuss the impact of osteoporosis and the importance of secondary fracture prevention.
Coalition Building

NOF and NBHA worked as part of a coalition of patient and professional groups continuing to seek a legislative solution to restore Medicare bone density testing physician office reimbursement. The coalition advocated for the inclusion of language to restore the reimbursement rate in legislative proposals slated to be passed by Congress before the end of the year. NOF and NBHA were instrumental in an effort to mobilize healthcare providers in key Congressional districts to call on their Members of Congress to support restoring the reimbursement rate. The organizations also continued working with patients, caregivers and likeminded organizations to raise awareness of the need to maintain reimbursement levels to protect patient access to osteoporosis testing, which is critical in detecting osteoporosis and preventing debilitating and costly fractures before they occur.

As part of an effort to address the shortcomings in using biochemical markers as tools in clinical practice, NBHA executed a project built on the recommendations of the International Osteoporosis Foundation (IOF) /International Federation of Clinical Chemistry and Laboratory Medicine Bone Marker Standards Working Group position paper published in *Osteoporosis International* in 2011 regarding the use and utility of bone turnover markers in clinical practice. As a first step, the Project Team published a position paper in July 2012 that outlined the challenges to widespread use of bone turnover markers and described the bone turnover standardization project, which aims to give clinician’s confidence in their use of bone turnover markers to help monitor osteoporosis treatment and assess future fracture risk for their patients.
Philanthropy

*We Need You.* Since 1984, NOF has relied on the support of individuals, organizations, foundations and corporations to sustain and enhance our efforts to prevent osteoporosis and build strong bones for life. Together we’ve made great strides in the fight against osteoporosis, but our team must continue growing to tackle the remaining challenges and curb the increased incidence of osteoporosis among our aging population. We all have a role to play.
With your support, we’re working to raise awareness for the importance of bone health; strengthen our network of supporters, partners and sponsors; and educate and train healthcare professionals to ensure osteoporosis patients and those at-risk receive the best care and support possible. Only by working together can we achieve our goal of protecting those who have broken bones due to osteoporosis and preventing the disease for generations to come.

**Generations of Strength Fundraising Campaign Reaches its Goal**

Thanks to a generous gift from The Samuel J. & Ethel LeFrak Charitable Trust, at the end of 2012 NOF met its Generations of Strength goal of raising $2 million to improve patient care for those who have broken bones due to osteoporosis and to protect future generations from the disease.

Mrs. Ethel LeFrak of New York City was known nationally and internationally for her cultural, educational and philanthropic leadership, as well as for her personal appreciation for the impact of osteoporosis. As a long-time supporter of NOF, Mrs. LeFrak worked to raise public awareness for osteoporosis in an effort to protect her daughters and future generations from the debilitating disease.

Mrs. LeFrak’s gift not only helped NOF reach its Generations of Strength fundraising goal, it also establishes a permanent award in her honor. Every year, The Ethel LeFrak Award will be given to an individual whose stature and high level of accomplishment bring national attention to the issue of osteoporosis and whose efforts help improve the diagnosis, treatment and prevention of the disease.

Keeping osteoporosis on the national health agenda requires the active participation of civic and philanthropic leaders and NOF gratefully recognizes Mrs. Ethel LeFrak and her family among its most steadfast and involved contributors. The family’s generosity and involvement over the past 12 years have helped raise awareness for osteoporosis and inspire countless others to join NOF’s efforts.

“The LeFrak family believes in the important work of NOF. We hope this gift will encourage everyone to ask when they should receive a bone density test and to support the great work of NOF. When your bones are healthy, you feel like you can do anything.”

– Denise LeFrak Calicchio, Mrs. LeFrak’s daughter
NOF’s 5th Annual Generations of Strength Luncheon

NOF and *Generations of Strength* Campaign leadership were represented at the 5th Annual Generations of Strength Luncheon where National Honorary Committee Chairwoman and best-selling author, Gail Sheehy and National Host Committee Chairwoman, Sharon Marantz Walsh, along with special guest and past luncheon honoree, Dr. Max Gomez recognized our 2012 honorees:

*Felicia Cosman, M.D.*
Professor of Clinical Medicine at Columbia University and Helen Hayes Hospital

*Jane Hanson*
Emmy Award-Winning Television Journalist and Media Coach

*Barbara Hannah Grufferman*
AARP Columnist, Author, Huffington Post Blogger and FabOverFifty Chief Pundit
Thanks to our 2012 Luncheon Sponsors:

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Lifetime Giving

NOF recognizes the following individuals for their generous lifetime support of $100,000 or more. Through their dedication and lifelong support, these individuals have empowered others to live long and full lives on their own terms.

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Enduring Friends

NOF recognizes the following individuals for their generous contributions for the past 20 years or more. Through their continued dedication and support, these individuals have helped others build, maintain and protect their health for a lifetime of independence.

Ms. Suzanne D. Aspaturian  
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NOF honors those who have directed their support to help others build, maintain and protect their bone health through a planned gift to the organization.

Mr. and Mrs. Charles A. Black, Jr.
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Anne Klibanski, M.D.
The Paul G. Rogers Circle of Champions

This giving circle recognizes individuals and families who, like NOF’s founding chairman, the Honorable Paul G. Rogers, are advocates for a healthy America. The Champion Circle recognizes those who share Mr. Rogers’ tradition of action and advocacy to promote bone health and osteoporosis prevention through annual gifts totaling $1,000 or more.

Charter Members

NOF thanks those who contributed $5,000 or more between November 2006 and December 2007 to form the Paul G. Rogers Champion Circle.

Madeline Anbinder
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Dr. Burton Spiller
Toni Stabile*
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Healthy Bones for Life Annual Contribution Society

NOF thanks all of our contributors for their generous gifts over the past year. You have helped sustain and enhance our core programs and moved us closer to our goal of helping all Americans achieve healthy bones for life. With your support, we are working to change the legacy of osteoporosis, so it is no longer viewed as a disease passed down from generation to generation and to make aging the time of greatest strength for all Americans.

All of the individuals listed below who have made annual gifts to NOF of $1,000 or more are also recognized as members of the 2012 Paul G. Rogers Champion Circle for their commitment to carrying on his legacy to improve our nation’s health.

Individuals

Protectors of Bone - $25,000 or more

Mr. and Mrs. Gary L. Bryant
The LeFrak Family – Mrs. Ethel LeFrak, Mrs. Denise LeFrak Calicchio and Mrs. Francine LeFrak Friedberg

Maintainers of Bone - $5,000 - $24,999

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Diane Cresci
Richard M. Dell, M.D.
Robert F. Gagel, M.D.
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James M. Pitchford
The Honorable and Mrs. John E. Porter

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Ms. Barbara A. Lentz
E. Michael Lewiecki, M.D., FACP, FACE
Mr. and Mrs. Stephen W. Lewis
Angelo A. Licata, M.D., Ph.D.
The Lippert Family
Ms. Janet M. Lyman
Ms. Betsy C. Mack
Mrs. Vernelle Malven
Ms. Jane I. Marett
Mrs. Ruthann Martin
Herbert Marton, M.D.
Mrs. Barbara A. Mautner
Ms. Judith L. Mayrose
Ms. Dorothy J. McIlvaine
Mrs. Ann M. McKee
Deborah and Paul Meyer
Jennifer Mieres, M.D.
Ann C. Miller, M.D.
Mr. Jim E. Miller
Doreen E. and David W. Morse
Mr. and Mrs. Bruce Murphree
Ms. Janel Neiman
Ms. Marjorie A. Orth-Youngblood
Ms. Margaret A. Osborn
Mr. Manuel Padilla
Mr. Ben Palumbo
Dr. and Mrs. Robert C. Palumbo
Ms. Gita N. Pancholy
Ms. Alvah S. Parker
Ms. Megan A. Peil
Mr. William Peil
Mr. and Mrs. Donald J. Peterson
Mr. and Mrs. Hadley Pihl
Ms. Marilyn M. Polansky
Mr. and Mrs. Ira Polk
Ms. Leslie F. Pomerantz
Mr. and Mrs. Gene M. Pranzo
Ms. Sharon Privratsky
Ms. Martha J. Reddout
Mrs. Anne M. Redo
Mrs. Lelieth Richards
Mrs. Fleurette S. Roberts
Ms. M. Elizabeth Rogers
Mr. Lee E. Rosenthal
Mrs. Gail G. Ruddiman
Jillian Sackler, D.B.E.
Ms. Carol S. Saline and
Mr. Paul Rathblott
Mr. Richard M. Scarfo and
Mr. Patrick Myers
Eugene P. Schlesinger
Ms. Jennifer L. Schramn
Ms. Carol Schulman
Deborah Schwarz, RPA, CIBE
Ms. Marilyn F. Scott
Mr. Iain M. Scott
Ms. Sheila Shelton
Ms. Ivy O. Shen
Ms. Penny L. Shure
Ethel Siris, M.D.
Ms. Florence A. Slater
Mr. and Mrs. Thomas B. Sleeman
Ms. Elizabeth A. Smyre
Ms. Karen Snyder
Daniel H. Solomon, M.D.
Mr. Stephen H. Spargo
Paula H. Stern, Ph.D.
Dr. Pamela Taxel and Dr. Roger Luskind
Patrick & Kim Terpening
Mrs. Mary M. Thompson
Mrs. Marcia W. Treiber
Mr. and Mrs. Stefan F. Tucker
Mrs. Sue Marie Turner
Mr. Carl Vinson, Jr.
Ms. Wilma Wagner
Ms. Barbara J. Washburn
Joy H. Westrup
Mr. Arthur J. Williams
Mr. and Mrs. Michael T. Winn
Corporations/Foundations/Organizations

Mrs. Charlotte F. Wotring
American Association of Clinical Endocrinologists
American Giving Charitable Fund
The American Society for Bone and Mineral Research
America’s Charities
Amgen, USA
Ann and Frank Cahouet Foundation
Anonymous
Arizona Community Foundation
Bayer Healthcare
Bristol-Myers Squibb Foundation
Brotherhood Foundation
Carol Enters List Company, Inc.
CMH Heli-Skiing & Summer Adventures
CoBank
Cornerstone Advisors Asset Management, Inc.
Council for Responsible Nutrition
Czarnowski Display Service, Inc.
Dannon
Denison Family Foundation
Donna Karan International
Dorothy D. Smith Charitable Foundation
Dorothy G. Griffin Charitable Foundation
Duane & Dorothy Bluemke Foundation
Einhorn Family Charitable Trust
Eli Lilly and Company
Eli Lilly and Company Foundation, Inc.
Elite Island Resorts
Employees Charity Organization of Northrop Grumman
F.S. Taylor & Associates, PC
Fidelity Charitable Gift Fund
Fidelity Investments
Florence and Ben Barrack Foundation, Inc.
FoodCare
GE Foundation Matching Gifts Program
GE Healthcare Lunar
Genentech, Inc.
Georgetown Curves
Greater Houston Community Foundation
Haines Direct, Inc.
Health Monitor Network
Hologic Inc.
Hospital for Special Surgery
IBM Employee Services Center/Retiree Charitable Campaign
Immunodiagnostic Systems Limited
IMN Solutions
Jack C. Massey Foundation
James H. and Helen S. Knippen Charitable Foundation
<table>
<thead>
<tr>
<th>Organization Name</th>
</tr>
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<tbody>
<tr>
<td>JMA Foundation</td>
</tr>
<tr>
<td>JustGive</td>
</tr>
<tr>
<td>The Kandell Fund</td>
</tr>
<tr>
<td>L3 Partners, LLC</td>
</tr>
<tr>
<td>Lambda Delta Psi Sorority</td>
</tr>
<tr>
<td>Lane Labs USA Inc.</td>
</tr>
<tr>
<td>Lilburn Woman’s Club</td>
</tr>
<tr>
<td>The Louis Feinberg Foundation</td>
</tr>
<tr>
<td>Luxury Villa Collections Villa #1 LLC</td>
</tr>
<tr>
<td>Marina Maher Communications, Inc.</td>
</tr>
<tr>
<td>Marymount School of New York</td>
</tr>
<tr>
<td>Medscape, LLC</td>
</tr>
<tr>
<td>Members Give Powered By JustGive</td>
</tr>
<tr>
<td>Merck</td>
</tr>
<tr>
<td>Mindways Software Inc.</td>
</tr>
<tr>
<td>Mission Pharmacal</td>
</tr>
<tr>
<td>Morgan Stanley Smith Barney Impact Funding Trust, Inc.</td>
</tr>
<tr>
<td>Morris M. Rand Memorial Foundation, Inc.</td>
</tr>
<tr>
<td>Network For Good</td>
</tr>
<tr>
<td>Northside Pharmacy</td>
</tr>
<tr>
<td>Novartis Pharmaceuticals Corporation</td>
</tr>
<tr>
<td>Optasia Medical, Inc.</td>
</tr>
<tr>
<td>Pearson Education</td>
</tr>
<tr>
<td>Pennsylvania State University Dairy Science Club</td>
</tr>
<tr>
<td>Pfizer Inc.</td>
</tr>
<tr>
<td>Pharmavite</td>
</tr>
<tr>
<td>PowerHiking Ltd.</td>
</tr>
<tr>
<td>Raising Cane’s #38</td>
</tr>
<tr>
<td>Regenerative Technologies Corporation - Juvent</td>
</tr>
<tr>
<td>Renaissance Charitable Foundation, Inc.</td>
</tr>
<tr>
<td>Roche Diagnostics Corporation</td>
</tr>
<tr>
<td>Ron &amp; Linda McGimpsey Foundation</td>
</tr>
<tr>
<td>The Samuel J. &amp; Ethel LeFrak Charitable Trust</td>
</tr>
<tr>
<td>Samuel Weinstein Family Foundation</td>
</tr>
<tr>
<td>Schwab Charitable Fund</td>
</tr>
<tr>
<td>Sigma Canadian Menopause Society</td>
</tr>
<tr>
<td>Silicon Valley Community Foundation</td>
</tr>
<tr>
<td>Sunsweet Growers, Inc.</td>
</tr>
<tr>
<td>Thompson Brands, LLC</td>
</tr>
<tr>
<td>The Triangle Club of Hawaii</td>
</tr>
<tr>
<td>Vancouver Radiologists, P.C.</td>
</tr>
<tr>
<td>Warner Chilcott</td>
</tr>
<tr>
<td>Zimmer, Inc.</td>
</tr>
</tbody>
</table>
Corporate Advisory Roundtable

The NOF Corporate Advisory Roundtable is a high-level working group with a strategic and programmatic focus on promoting bone health and identifying the factors impacting patient access to osteoporosis information and medical care. Members of CAR work with NOF to identify gaps in patient access to information on osteoporosis prevention, detection and treatment and opportunities to better train and educate health professionals to advance the level of care available for osteoporosis patients. Together NOF and its CAR members develop programmatic initiatives to fill gaps in patient care and advance the bone health field.

Members of NOF’s 2012 Corporate Advisory Roundtable include:

AARP
Amgen
Bayer Healthcare
Builder, LLC
Council for Responsible Nutrition
Data Centrum Communications, Inc.
Eli Lilly and Company
FoodCare (formerly FoodCalc)
GE Healthcare Lunar
Hologic, Inc.
Inspire

Lane Labs USA, Inc.
Medtronic
Mission Pharmacal
Novartis Pharmaceuticals
Optasia Medical, Inc.
Orthovita, Inc. (Stryker)
Pfizer Consumer Healthcare
Pharmavite
Roche Diagnostics
Warner Chilcott
NOF 2012 Board of Trustees

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Daniel A. Mica, LLC

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Robert R. Recker, M.D., MACP, FACE
Creighton University

Vice President
Robert F. Gagel, M.D.
M.D. Anderson Cancer Center

Treasurer
L. Scott Scharer
Ladera Management Company

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Amy Porter

NOF Clinical Director
Andrea Singer, M.D.
Ex Officio
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University of the Sciences in Philadelphia

Andy Carter
Visiting Nurse Associations of America

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Duke University Medical Center

Susan Greenspan, M.D.
University of Pittsburgh School of Medicine

Judith P. Hulka, APR
Public Relations & Marketing Consultant

Karl Insogna, M.D.
Yale Core Center for Musculoskeletal Disorders

C. Conrad Johnston, Jr., M.D.
Indiana University School of Medicine

Franmarie Kennedy, Ph.D.
The Aspen Institute

David L. Kim
AARP

Michael Kleerekoper, M.D.
St. Joseph Mercy Hospital

Joan M. Lappe, Ph.D., RN, FAAN
Creighton University

C. Berdon Lawrence
L3 Partners, LLC

Meryl LeBoff, M.D.
Brigham and Women’s Hospital

Barbara Levin
National Health Advocate

E. Michael Lewiecki, M.D., FACP, FACE
University of New Mexico School of Medicine

Robert Lindsay, M.D., Ph.D.
Helen Hayes Hospital

Kenneth G. Saag, M.D.
University of Alabama at Birmingham

Carol Saline
Saline Solutions

Ethel S. Siris, M.D.
Columbia University Medical School

Heidi Skolnik, M.S., CDN, FACSM
Nutrition Conditioning, Inc.

Connie M. Weaver, Ph.D.
Purdue University
# NATIONAL OSTEOPOROSIS FOUNDATION

## STATEMENT OF FINANCIAL POSITION

**December 31, 2012**

(With Summarized Financial Information as of December 31, 2011)

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,024,564</td>
<td>$598,273</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>61,542</td>
<td>79,592</td>
</tr>
<tr>
<td>Grants and contributions receivable</td>
<td>405,315</td>
<td>445,410</td>
</tr>
<tr>
<td>Investments</td>
<td>3,652,106</td>
<td>4,555,148</td>
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<tr>
<td>Prepaid expenses</td>
<td>139,851</td>
<td>184,001</td>
</tr>
<tr>
<td>Inventory</td>
<td>124,552</td>
<td>122,837</td>
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<tr>
<td>Property and equipment, net</td>
<td>236,219</td>
<td>406,955</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$5,644,249</td>
<td>$6,392,216</td>
</tr>
<tr>
<td><strong>LIABILITIES AND NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$597,156</td>
<td>$908,601</td>
</tr>
<tr>
<td>Line of credit</td>
<td>850,000</td>
<td>650,000</td>
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<tr>
<td>Deferred revenue</td>
<td>22,196</td>
<td>33,261</td>
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<tr>
<td>Deferred rent</td>
<td>59,509</td>
<td>56,789</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td>1,528,861</td>
<td>1,648,651</td>
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<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td></td>
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<tr>
<td>Unrestricted</td>
<td>3,317,108</td>
<td>3,615,903</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>618,266</td>
<td>947,650</td>
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<tr>
<td>Permanently restricted</td>
<td>180,012</td>
<td>180,012</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td>4,115,388</td>
<td>4,743,565</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td>$5,644,249</td>
<td>$6,392,216</td>
</tr>
</tbody>
</table>
NATIONAL OSTEOPOROSIS FOUNDATION

STATEMENT OF ACTIVITIES
For the Year Ended December 31, 2012
(With Summarized Financial Information for the Year Ended December 31, 2011)

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>2012 Total</th>
<th>2011 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>REVENUE AND SUPPORT</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants and contributions</td>
<td>$1,787,248</td>
<td>$271,560</td>
<td>-</td>
<td>$2,058,808</td>
<td>$1,205,476</td>
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<tr>
<td>Investment income (loss)</td>
<td>463,835</td>
<td>2,677</td>
<td>-</td>
<td>466,512</td>
<td>(7,202)</td>
</tr>
<tr>
<td>Membership dues</td>
<td>281,330</td>
<td>180,000</td>
<td>-</td>
<td>461,330</td>
<td>515,260</td>
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<tr>
<td>Royalties and consulting income</td>
<td>374,347</td>
<td>-</td>
<td></td>
<td>374,347</td>
<td>346,117</td>
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<tr>
<td>International Symposium on Osteoporosis</td>
<td>298,400</td>
<td>26,944</td>
<td>-</td>
<td>327,344</td>
<td>563,695</td>
</tr>
<tr>
<td>Legacies and bequests</td>
<td>268,591</td>
<td>9,175</td>
<td>-</td>
<td>277,766</td>
<td>346,476</td>
</tr>
<tr>
<td>Annual dinner and other special events</td>
<td>129,553</td>
<td>-</td>
<td></td>
<td>129,553</td>
<td>304,443</td>
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<tr>
<td>Publications sales</td>
<td>50,740</td>
<td>-</td>
<td></td>
<td>50,740</td>
<td>57,770</td>
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<tr>
<td>Donated services and materials</td>
<td>33,243</td>
<td>-</td>
<td></td>
<td>33,243</td>
<td>1,114,424</td>
</tr>
<tr>
<td>Miscellaneous income</td>
<td>54,733</td>
<td>-</td>
<td></td>
<td>54,733</td>
<td>11,944</td>
</tr>
<tr>
<td>Net assets released from restrictions:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Satisfaction of program restrictions</td>
<td>661,510</td>
<td>(661,510)</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Satisfaction of time restrictions</td>
<td>79,378</td>
<td>(79,378)</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>TOTAL REVENUE AND SUPPORT</td>
<td>$4,482,908</td>
<td>($248,532)</td>
<td>-</td>
<td>4,234,376</td>
<td>4,577,403</td>
</tr>
</tbody>
</table>

EXPENSES AND LOSSES
Program Services:
National Bone Health Alliance | 1,189,373 | - | - | 1,189,373 | 1,593,639 |
Professional education | 998,746 | - | - | 998,746 | 961,066 |
Patient education | 567,585 | - | - | 567,585 | 800,994 |
Communications | 241,512 | - | - | 241,512 | 335,912 |
Membership | 121,478 | - | - | 121,478 | 73,330 |
Public policy | 99,651 | - | - | 99,651 | 688,349 |
Research | 11,670 | - | - | 11,670 | 12,640 |
| Total Program Services | 3,230,017 | - | - | 3,230,017 | 4,866,580 |

Supporting Services:
Fundraising | 1,068,676 | - | - | 1,068,676 | 1,192,596 |
Management and general | 485,808 | - | - | 485,808 | 525,139 |
| Total Supporting Services | 1,554,484 | - | - | 1,554,484 | 1,717,737 |
| TOTAL EXPENSES | 4,781,703 | - | - | 4,781,703 | 6,584,317 |

Loss on returned contributions | - | 80,850 | - | - | 80,850 |
| TOTAL EXPENSES AND LOSSES | 4,781,703 | 80,850 | - | 4,862,553 | 6,584,317 |

CHANGE IN NET ASSETS
(398,795) | (329,382) | - | - | (628,177) | (2,006,914) |

NET ASSETS, BEGINNING OF YEAR AS PREVIOUSLY REPORTED | 3,395,783 | 1,157,770 | 180,012 | 4,743,565 | 6,750,479 |

Prior period adjustment | 220,120 | (220,120) | - | - | - |

NET ASSETS, BEGINNING OF YEAR AS RESTATED | 3,615,903 | 947,650 | 180,012 | 4,743,565 | 6,750,479 |